

## **Get to Know the Team**

- Name: Jamie Fenn
- Company Role: Sales & Business Development
- Favourite quote: "I'm not great at the advice. Can I interest you in a sarcastic comment?" Friends



## **What do you do at Integration Technology?**

As Business Development Manager at ITL, I work alongside our management team, and our partner company IST UK. My role involves working with existing accounts, finding new markets and new UV applications. I am mainly based in the UK, but I also support globally activities such as trade shows and conferences.

## **What are your credentials/past experience, for working in your position?**

I have always worked within sales and business development and began my career in the UV industry a little over 8 years ago. Previously I worked for a 3rd party medium pressure UV lamp manufacturer based in the UK and supported global sales of UV lamps and core components.

## **What do you like about working at Integration Technology?**

The great thing about my current role is that each day is very different. UV can be used in many applications across a number of industries, and I have the opportunity to work closely with OEM's on new projects which are very much at the early design/development stages.

## **Your top 3 favourite Podcasts/Books?**

I have never been much of a reader but when I do read, I enjoy autobiography's and am currently reading Will by Will Smith. I listen to podcasts a lot and currently listen regularly to Shagged, Married, annoyed & The diary of a CEO.

## **What do you enjoy doing when you are not working?**

When I am not working I enjoy spending time with my family and having two children certainly keeps me on my toes. I enjoy mountain biking, Ice Hockey, NFL, hiking, camping, and I am currently learning to swim. I have a passion for fine coffee and

can often be found in the kitchen experimenting with different coffees of the world and brew ratios /methods.

